



**ansa m-a-l**  
GROUP OF COMPANIES

# UNAUDITED RESULTS FOR THE THREE MONTHS ENDED MARCH 31, 2019

## CHAIRMAN'S STATEMENT

For the first three months of the quarter ended 31st March 2019, the Group maintained its revenues and profit after tax (PAT) in line with the prior year.

PAT generated was \$157 million (\$157 million – 2018) on a revenue base of \$1.49 billion (\$1.5 billion – 2018). Net assets increased by 4.6%. Profit before tax (PBT) generated was \$202.9 million (\$215.8 million – 2018).

We are pleased to report that the acquisition of Trinidad Aggregate Products (TAP) was closed on the 25th March 2019 and the net assets have been included in these results.

The first quarter is usually the Group's slowest trading period. I expect the group's targets will be achieved by end of our fiscal year.

A. Norman Sabga

**EXECUTIVE CHAIRMAN**  
By Order of the Board

## SUMMARY CONSOLIDATED STATEMENT OF FINANCIAL POSITION

### ASSETS

|                                                      |                   |                   |                   |
|------------------------------------------------------|-------------------|-------------------|-------------------|
| Fixed Assets and Investment Properties               | 2,536,283         | 2,288,919         | 2,385,754         |
| Investment in associates and joint venture interests | 158,328           | 165,386           | 155,209           |
| Other Long Term Assets                               | 6,016,125         | 6,588,656         | 6,270,107         |
| Current Assets                                       | 6,509,163         | 5,411,384         | 6,474,563         |
| <b>Total Assets</b>                                  | <b>15,219,899</b> | <b>14,454,345</b> | <b>15,285,633</b> |

### EQUITY AND LIABILITIES

|                                     |                   |                   |                   |
|-------------------------------------|-------------------|-------------------|-------------------|
| Stated Capital                      | 175,335           | 175,316           | 175,335           |
| Reserves                            | 6,987,551         | 6,686,520         | 7,131,082         |
|                                     | 7,162,886         | 6,861,836         | 7,306,417         |
| Non-controlling Interests           | 831,184           | 780,002           | 822,629           |
| Total Equity                        | 7,994,070         | 7,641,838         | 8,129,046         |
| Non-current Liabilities             | 3,067,353         | 3,326,257         | 3,010,586         |
| Current Liabilities                 | 4,158,476         | 3,486,520         | 4,146,001         |
| <b>Total Liabilities</b>            | <b>7,225,829</b>  | <b>6,812,507</b>  | <b>7,156,587</b>  |
| <b>Total Equity and Liabilities</b> | <b>15,219,899</b> | <b>14,454,345</b> | <b>15,285,633</b> |

A. Norman Sabga  
**EXECUTIVE CHAIRMAN**  
By Order of the Board

David B. Sabga  
**DEPUTY CHAIRMAN**  
By Order of the Board

## SUMMARY CONSOLIDATED INCOME STATEMENT

|                                                            | \$'000<br>UNAUDITED<br>THREE MONTHS<br>ENDED<br>Mar-31-19 | \$'000<br>UNAUDITED<br>THREE MONTHS<br>ENDED<br>Mar-31-18 | \$'000<br>AUDITED<br>YEAR<br>ENDED<br>Dec-31-18 |
|------------------------------------------------------------|-----------------------------------------------------------|-----------------------------------------------------------|-------------------------------------------------|
| Revenue                                                    | 1,493,292                                                 | 1,504,459                                                 | 6,385,229                                       |
| Operating profit                                           | 206,385                                                   | 219,202                                                   | 1,056,268                                       |
| Finance costs                                              | (11,418)                                                  | (11,411)                                                  | (65,638)                                        |
| Share of results of associates and joint venture interests | 7,970                                                     | 8,044                                                     | 26,768                                          |
| <b>Profit before taxation</b>                              | <b>202,937</b>                                            | <b>215,835</b>                                            | <b>1,017,398</b>                                |
| Taxation                                                   | (45,568)                                                  | (58,951)                                                  | (295,274)                                       |
| <b>Profit for the period/year</b>                          | <b>157,369</b>                                            | <b>156,884</b>                                            | <b>722,124</b>                                  |
| Attributable to:                                           |                                                           |                                                           |                                                 |
| Equity holders of the parent                               | 135,617                                                   | 138,473                                                   | 609,391                                         |
| Non-controlling Interests                                  | 21,752                                                    | 18,411                                                    | 112,733                                         |
|                                                            | <b>157,369</b>                                            | <b>156,884</b>                                            | <b>722,124</b>                                  |
| Basic earnings per share                                   | \$0.79                                                    | \$0.80                                                    | \$3.54                                          |
| Diluted earnings per share                                 | \$0.79                                                    | \$0.80                                                    | \$3.54                                          |

## SUMMARY CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

|                                                       | \$'000<br>UNAUDITED<br>THREE MONTHS<br>ENDED<br>Mar-31-19 | \$'000<br>UNAUDITED<br>THREE MONTHS<br>ENDED<br>Mar-31-18 | \$'000<br>AUDITED<br>YEAR<br>ENDED<br>Dec-31-18 |
|-------------------------------------------------------|-----------------------------------------------------------|-----------------------------------------------------------|-------------------------------------------------|
| <b>Profit for the period/year</b>                     | <b>157,369</b>                                            | <b>156,884</b>                                            | <b>722,124</b>                                  |
| <b>Other comprehensive income:</b>                    |                                                           |                                                           |                                                 |
| Re-measurement gains on defined benefit plans (net)   | -                                                         | -                                                         | (23,769)                                        |
| Currency translation differences                      | 10,270                                                    | 6,191                                                     | (7,857)                                         |
| Other comprehensive income for the period/year        | 10,270                                                    | 6,191                                                     | (31,626)                                        |
| <b>Total comprehensive income for the period/year</b> | <b>167,639</b>                                            | <b>163,075</b>                                            | <b>690,498</b>                                  |
| <b>Total comprehensive income attributable to:</b>    |                                                           |                                                           |                                                 |
| Equity holders of the parent                          | 144,084                                                   | 146,682                                                   | 580,520                                         |
| Non-controlling Interests                             | 23,555                                                    | 16,393                                                    | 109,978                                         |
|                                                       | <b>167,639</b>                                            | <b>163,075</b>                                            | <b>690,498</b>                                  |

## SUMMARY CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

|                                                  | \$'000<br>STATED<br>CAPITAL | \$'000<br>RESERVES | \$'000<br>NON-CONTROLLING<br>INTERESTS | \$'000<br>TOTAL  |
|--------------------------------------------------|-----------------------------|--------------------|----------------------------------------|------------------|
| <b>Balance as at January 1, 2019</b>             | <b>175,335</b>              | <b>7,131,082</b>   | <b>822,629</b>                         | <b>8,129,046</b> |
| <b>Total comprehensive income for the period</b> | -                           | 144,084            | 23,555                                 | 167,639          |
| Transfers and other movements                    | -                           | (23,326)           | -                                      | (23,326)         |
| Dividends to equity holders                      | -                           | (264,289)          | -                                      | (264,289)        |
| Dividends of subsidiaries                        | -                           | -                  | (15,000)                               | (15,000)         |
| <b>Balance as at March 31, 2019 (Unaudited)</b>  | <b>175,335</b>              | <b>6,987,551</b>   | <b>831,184</b>                         | <b>7,994,070</b> |
| <b>Balance as at January 1, 2018 (Adjusted)</b>  | <b>175,316</b>              | <b>6,751,832</b>   | <b>788,406</b>                         | <b>7,715,554</b> |
| <b>Total comprehensive income for the period</b> | -                           | 146,682            | 16,393                                 | 163,075          |
| Transfers and other movements                    | -                           | (5,075)            | -                                      | (5,075)          |
| Dividends to equity holders                      | -                           | (206,919)          | -                                      | (206,919)        |
| Dividend of subsidiaries                         | -                           | -                  | (24,797)                               | (24,797)         |
| <b>Balance as at March 31, 2018 (Unaudited)</b>  | <b>175,316</b>              | <b>6,686,520</b>   | <b>780,002</b>                         | <b>7,641,838</b> |
| <b>Balance as at January 1, 2018 (Adjusted)</b>  | <b>175,316</b>              | <b>6,815,634</b>   | <b>801,399</b>                         | <b>7,792,349</b> |
| <b>Total comprehensive income for the year</b>   | -                           | <b>580,520</b>     | <b>109,978</b>                         | <b>690,498</b>   |
| Transfers and other movements                    | -                           | 2,300              | -                                      | 2,300            |
| Net movement in unallocated shares               | -                           | (8,719)            | -                                      | (8,719)          |
| Value of equity settled share based compensation | 19                          | -                  | -                                      | 19               |
| Acquisition of non-controlling interest          | -                           | -                  | (4,504)                                | (4,504)          |
| Dividends to equity holders                      | -                           | (258,653)          | -                                      | (258,653)        |
| Dividends of subsidiaries                        | -                           | -                  | (84,243)                               | (84,243)         |
| <b>Balance as at December 31, 2018 (Audited)</b> | <b>175,335</b>              | <b>7,131,082</b>   | <b>822,629</b>                         | <b>8,129,046</b> |

## SUMMARY CONSOLIDATED STATEMENT OF CASH FLOWS

|                                                             | \$'000<br>UNAUDITED<br>THREE MONTHS<br>ENDED<br>Mar-31-19 | \$'000<br>UNAUDITED<br>THREE MONTHS<br>ENDED<br>Mar-31-18 | \$'000<br>AUDITED<br>YEAR<br>ENDED<br>Dec-31-18 |
|-------------------------------------------------------------|-----------------------------------------------------------|-----------------------------------------------------------|-------------------------------------------------|
| Profit before taxation                                      | 202,937                                                   | 215,835                                                   | 1,017,398                                       |
| Adjustment for items not affecting working capital          | 91,790                                                    | 62,954                                                    | 197,425                                         |
| Operating profit before working capital changes             | 294,727                                                   | 278,789                                                   | 1,214,823                                       |
| Net change in working capital                               | 261,271                                                   | 44,564                                                    | 185,368                                         |
| Cash flows from operating activities                        | 555,998                                                   | 323,353                                                   | 1,400,191                                       |
| Other cash applications                                     | (51,281)                                                  | (85,652)                                                  | (233,803)                                       |
| Net cash flows from operating activities                    | 504,717                                                   | 237,701                                                   | 1,166,388                                       |
| Investing activities                                        | (296,240)                                                 | (273,706)                                                 | (736,286)                                       |
| Financing activities                                        | 432                                                       | 52,297                                                    | (489,750)                                       |
| Net increase in cash and cash equivalents                   | 208,909                                                   | 16,292                                                    | (59,648)                                        |
| Translation difference on cash held by foreign subsidiaries | 474                                                       | (1,023)                                                   | 538                                             |
| Cash and cash equivalents at the beginning of the year      | 1,631,734                                                 | 1,956,127                                                 | 1,690,844                                       |
| Cash and cash equivalents at the end of the period          | 1,841,117                                                 | 1,971,396                                                 | 1,631,734                                       |

## SEGMENT INFORMATION

|                                                           | Manufacturing, packaging & brewing                  |           |                                                   | Automotive, trading & distribution                  |           |                                                   | Insurance & financial services                      |           |                                                   | Media, retail, services & parent company            |           |                                                   | Total                                               |            |                                                   |
|-----------------------------------------------------------|-----------------------------------------------------|-----------|---------------------------------------------------|-----------------------------------------------------|-----------|---------------------------------------------------|-----------------------------------------------------|-----------|---------------------------------------------------|-----------------------------------------------------|-----------|---------------------------------------------------|-----------------------------------------------------|------------|---------------------------------------------------|
|                                                           | \$'000<br>UNAUDITED<br>THREE MONTHS ENDED<br>Mar-31 |           | \$'000<br>AUDITED YEAR<br>ENDED<br>Dec-31<br>2018 | \$'000<br>UNAUDITED<br>THREE MONTHS ENDED<br>Mar-31 |           | \$'000<br>AUDITED YEAR<br>ENDED<br>Dec-31<br>2018 | \$'000<br>UNAUDITED<br>THREE MONTHS ENDED<br>Mar-31 |           | \$'000<br>AUDITED YEAR<br>ENDED<br>Dec-31<br>2018 | \$'000<br>UNAUDITED<br>THREE MONTHS ENDED<br>Mar-31 |           | \$'000<br>AUDITED YEAR<br>ENDED<br>Dec-31<br>2018 | \$'000<br>UNAUDITED<br>THREE MONTHS ENDED<br>Mar-31 |            | \$'000<br>AUDITED YEAR<br>ENDED<br>Dec-31<br>2018 |
|                                                           | 2019                                                | 2018      |                                                   | 2019                                                | 2018      |                                                   | 2019                                                | 2018      |                                                   | 2019                                                | 2018      |                                                   | 2019                                                | 2018       |                                                   |
| <b>Revenue</b>                                            |                                                     |           |                                                   |                                                     |           |                                                   |                                                     |           |                                                   |                                                     |           |                                                   |                                                     |            |                                                   |
| Total gross revenue                                       | 633,885                                             | 625,161   | 2,880,512                                         | 623,669                                             | 633,369   | 2,590,650                                         | 277,625                                             | 259,511   | 882,664                                           | 278,001                                             | 211,987   | 1,104,387                                         | 1,813,180                                           | 1,730,028  | 7,458,213                                         |
| Inter-segment                                             | (65,868)                                            | (67,160)  | (270,698)                                         | (25,592)                                            | (13,326)  | (75,336)                                          | (27,723)                                            | (25,104)  | (36,691)                                          | (200,705)                                           | (119,979) | (690,259)                                         | (319,888)                                           | (225,569)  | (1,072,984)                                       |
| Third party revenue                                       | 568,017                                             | 558,001   | 2,609,814                                         | 598,077                                             | 620,043   | 2,515,314                                         | 249,902                                             | 234,407   | 845,973                                           | 77,296                                              | 92,008    | 414,128                                           | 1,493,292                                           | 1,504,459  | 6,385,229                                         |
| <b>Results</b>                                            |                                                     |           |                                                   |                                                     |           |                                                   |                                                     |           |                                                   |                                                     |           |                                                   |                                                     |            |                                                   |
| Finance costs                                             | 2,970                                               | 3,433     | 10,473                                            | 472                                                 | 913       | 6,951                                             | 7,424                                               | 7,020     | 47,359                                            | 552                                                 | 45        | 855                                               | 11,418                                              | 11,411     | 65,638                                            |
| Depreciation and amortisation                             | 55,853                                              | 71,234    | 226,104                                           | 8,313                                               | 7,383     | 31,149                                            | 10,601                                              | 9,275     | 40,069                                            | 8,218                                               | 7,554     | 32,607                                            | 82,985                                              | 95,446     | 329,929                                           |
| Impairments                                               | -                                                   | -         | -                                                 | -                                                   | -         | -                                                 | -                                                   | 2,263     | 32,208                                            | -                                                   | -         | 10,186                                            | -                                                   | 2,263      | 42,394                                            |
| Reportable segment profit before tax                      | 71,479                                              | 94,418    | 498,188                                           | 36,391                                              | 40,486    | 177,943                                           | 85,922                                              | 53,877    | 264,521                                           | 9,145                                               | 27,054    | 76,746                                            | 202,937                                             | 215,835    | 1,017,398                                         |
| Income tax expense                                        | 16,548                                              | 33,098    | 167,842                                           | 11,073                                              | 9,853     | 62,300                                            | 20,009                                              | 11,517    | 54,698                                            | (2,062)                                             | 4,483     | 10,434                                            | 45,568                                              | 58,951     | 295,274                                           |
| Share of results of associate and joint venture interests | -                                                   | -         | -                                                 | -                                                   | -         | -                                                 | -                                                   | -         | -                                                 | 7,970                                               | 8,044     | 26,768                                            | 7,970                                               | 8,044      | 26,768                                            |
| <b>Total Assets include</b>                               |                                                     |           |                                                   |                                                     |           |                                                   |                                                     |           |                                                   |                                                     |           |                                                   |                                                     |            |                                                   |
| Reportable Segment assets                                 | 3,324,453                                           | 3,038,871 | 3,252,129                                         | 1,598,260                                           | 1,372,443 | 1,664,568                                         | 6,854,377                                           | 6,512,424 | 6,890,526                                         | 3,442,809                                           | 3,530,607 | 3,478,410                                         | 15,219,899                                          | 14,454,345 | 15,285,633                                        |
| Investment in associates and joint venture interests      | -                                                   | -         | -                                                 | -                                                   | -         | -                                                 | -                                                   | -         | -                                                 | 158,328                                             | 165,386   | 155,209                                           | 158,328                                             | 165,386    | 155,209                                           |
| Capital expenditure                                       | 148,313                                             | 37,467    | 213,055                                           | 16,599                                              | 11,511    | 58,578                                            | 16,899                                              | 20,652    | 76,136                                            | 17,747                                              | 4,171     | 91,234                                            | 199,558                                             | 73,801     | 439,003                                           |
| <b>Liabilities</b>                                        |                                                     |           |                                                   |                                                     |           |                                                   |                                                     |           |                                                   |                                                     |           |                                                   |                                                     |            |                                                   |
| Reportable Segment liabilities                            | 906,943                                             | 974,985   | 918,389                                           | 553,287                                             | 442,057   | 618,809                                           | 5,183,359                                           | 4,938,512 | 5,255,644                                         | 582,240                                             | 456,953   | 363,745                                           | 7,225,829                                           | 6,812,507  | 7,156,587                                         |

### NOTES:

All monetary amounts are stated in thousands of Trinidad and Tobago dollars. These interim condensed consolidated financial statements are prepared in accordance with International Financial Reporting Standards and in accordance with the accounting policies described in "Note 2" of the consolidated financial statements for the year ended 31st December 2018. The Group acquired 94.17% of the equity shares in Trinidad Aggregate Products for \$53million and took operating control on the 25th March, 2019. The Group has provisionally accounted for the acquisition and will finalize the accounting during the measurement period as permitted by the International Financial Reporting Standards.