ANSA MERCHANT BANK LIMITED

UNAUDITED INTERIM RESULTS

QUARTER ENDED 31st MARCH 2018

EXPRESSED IN THOUSANDS OF TRINIDAD & TOBAGO DOLLARS (TT$000)

CHAIRMAN'S STATEMENT

ANSA Merchant Bank Limited and its subsidiaries, Trinidad & Tobago Insurance Limited (Tatil), Tatil Life Assurance Limited (Tatil Life) and Consolidated Finance Company (CFC) delivered a profit before taxation of $53.9 million for the First Quarter ended March 31 2018, versus $82.7 million for the same period of 2017. Earnings per share for this period were reported at $0.50 (2017: $0.80).

Our Bank produced an increased profit before taxation of 7% over the Quarter ended March 31, 2017, when adjusted for dividends received from Consolidated Finance Company (Barbados) in Quarter 1 2017 for comparison purposes. The Bank is currently implementing its core banking technology platform as it prepares to expand its suite of products and services for the future. Our suite of Mutual Funds continue to deliver good returns to unit holders, with the 12 month return to March 31, 2018 for the ANSA TT$ Income Fund at 3.24% and ANSA US$ Income Fund at 2.73%, both in the top quartile of the Industry.

Our General Insurance business Tatil, produced profit before taxation of $21.3 million, just $1.7 million shy of the performance in Quarter 1, 2017, mainly due to lower premium income in Quarter 1, 2018. The performance of Tatil Life was largely impacted by lower investment income due to the volatility in the international capital markets, which decreased profit before tax by $29.4 million versus Quarter 1, 2017. Both companies are optimistic that the rest of 2018 will show improved results.

We continue to monitor the headwinds which have subdued local economic activity and we are ever more vigilant for new growth opportunities which will create value to all our stakeholders. We remain committed to delivering another sound performance in 2018.

A. Norman Sabga
Chairman

CONSOLIDATED STATEMENT OF FINANCIAL POSITION

	Unaudited 31-Mar-18	Unaudited 31-Mar-17	Audited 31-Dec-17
Assets	7,453,143	7,632,121	7,335,621
Total Assets	**7,453,143**	**7,632,121**	**7,335,621**
Liabilities	5,269,973	5,450,360	5,013,451
Total Liabilities	**5,269,973**	**5,450,360**	**5,013,451**
Non-Controlling Interest	563	540	561
Shareholders' Equity	2,182,607	2,181,221	2,321,609
Total Shareholders' Equity	**2,183,170**	**2,181,761**	**2,322,170**
Total Liabilities & Shareholders' Equity	**7,453,143**	**7,632,121**	**7,335,621**

A. Norman Sabga
Chairman

Gregory N. Hill
Managing Director

CONSOLIDATED STATEMENT OF INCOME

	Unaudited 3 months to 31-Mar-18	Unaudited 3 months to 31-Mar-17	Audited Year Ended 31-Dec-17
Total Income	206,545	238,843	981,801
Total Expenses	(152,639)	(156,049)	(668,239)
Operating Profit	53,906	82,794	313,562
Taxation	(11,518)	(13,959)	(81,283)
Profit after Taxation	42,388	68,835	232,279
Profit attributable to:			
Equity holders of Parent	42,386	68,814	232,238
Minority Interest	2	20	41
Profit Attributable to Shareholders	42,388	68,835	232,279
Earnings Per Share - Basic	**0.50**	**0.80**	**2.71**
Avg. no. of shares - Basic ('000)	**85,605**	**85,605**	**85,605**

SEGMENTAL INFORMATION

	Banking Services			Mutual Funds		
	Unaudited 3 Months to 31-Mar-18	Unaudited 3 Months to 31-Mar-17	Audited Year Ended 31-Dec-17	Unaudited 3 Months to 31-Mar-18	Unaudited 3 Months to 31-Mar-17	Audited Year Ended 31-Dec-17
Total income	81,891	94,704	409,874	7,175	10,101	41,944
Total expenses	(51,621)	(57,057)	(195,603)	(6,330)	(7,897)	(29,472)
Profit before tax	**30,270**	**37,647**	**214,271**	**845**	**2,204**	**12,472**
Total assets	4,287,642	4,615,347	4,248,419	757,799	792,194	780,268
Total liabilities	2,702,945	2,984,854	2,514,388	758,176	792,192	780,234
Purchase of fixed assets	17,915	18,059	42,242	-	-	-
Depreciation	(8,799)	(9,007)	(35,487)	-	-	-

	Insurance Services			Eliminations		
	Unaudited 3 Months to 31-Mar-18	Unaudited 3 Months to 31-Mar-17	Audited Year Ended 31-Dec-17	Unaudited 3 Months to 31-Mar-18	Unaudited 3 Months to 31-Mar-17	Audited Year Ended 31-Dec-17
Total income	124,841	152,259	631,446	(7,362)	(18,221)	(101,463)
Total expenses	(101,285)	(97,576)	(490,641)	6,597	6,481	47,477
Profit before tax	**23,556**	**54,683**	**140,805**	**(765)**	**(11,740)**	**(53,986)**
Total assets	3,463,059	3,344,892	3,347,568	(1,055,357)	(1,120,312)	(1,040,634)
Total liabilities	1,960,745	1,873,023	1,850,039	(151,894)	(199,709)	(131,210)
Purchase of fixed assets	3,493	5,780	15,038			
Depreciation	(312)	(275)	(2,141)			

	Totals		
	Unaudited 3 Months to 31-Mar-18	Unaudited 3 Months to 31-Mar-17	Audited Year Ended 31-Dec-17
Total income	206,545	238,843	981,801
Total expenses	(152,639)	(156,049)	(668,239)
Profit before tax	**53,906**	**82,794**	**313,562**
Total assets	7,453,143	7,632,121	7,335,621
Total liabilities	5,269,973	5,450,360	5,013,451
Purchase of fixed assets	21,408	23,838	57,280
Depreciation	(9,111)	(9,281)	(37,628)

Tatil ... where people are people

TATIL LIFE Guaranteed Protection

Consolidated FINANCE

Brydens® INSURANCE Rethinking Insurance with you in mind.

®Brydens Insurance is the registered trademark in Barbados for Trinidad And Tobago Insurance Limited

CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

	Unaudited 3 Months to 31-Mar-18	Unaudited 3 Months to 31-Mar-17	Audited Year Ended 31-Dec-17
Profit after Taxation	42,388	68,835	232,279
Other Comprehensive (Loss)/Income	(3,925)	(2,499)	(5,372)
Total Comprehensive Income (net of tax)	**38,463**	**66,336**	**226,907**
Comprehensive Income attributable to:			
Equity holders of the Parent	38,461	66,316	226,866
Minority Interest	2	20	41
Total Comprehensive Income	**38,463**	**66,336**	**226,907**
Earnings Per Share - Basic	**0.45**	**0.77**	**2.65**
Avg. no. of shares - Basic ('000)	**85,605**	**85,605**	**85,605**

CONSOLIDATED STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY

	Unaudited 3 Months to 31-Mar-18	Unaudited 3 Months to 31-Mar-17	Audited Year Ended 31-Dec-17
Balance at the start of the period/year	2,322,170	2,202,164	2,202,164
Adjustment for the impact of IFRS 9 & IFRS 15	(103,686)	-	-
Balance at the start of the period/year, as adjusted	2,218,484	2,202,164	2,202,164
Total Comprehensive Income	38,463	66,336	226,907
Other Reserve Movements	11,828	(1,134)	(4,175)
Dividend	(85,605)	(85,605)	(102,726)
Balance at the end of the Period/year	**2,183,170**	**2,181,761**	**2,322,170**

CONSOLIDATED STATEMENT OF CASH FLOWS

	Unaudited 3 Months to 31-Mar-18	Unaudited 3 Months to 31-Mar-17	Audited Year Ended 31-Dec-17
Profit before Taxation	53,906	82,794	313,562
Gain on disposal of Property, Plant, Equipment and Investments	(2,600)	(4,959)	(10,556)
Adjustments for Non Cash Items	(35,441)	(60,535)	(86,321)
Operating Cash Flow before Working Capital Changes	15,865	17,300	216,685
Net Working Capital Changes	200,098	207,471	469,942
Net Taxation Paid	(21,899)	(21,608)	(74,144)
Cash Flow from Operating Activities	194,064	203,163	612,483
Investing Activities	(212,360)	5,867	(499,357)
Financing Activities	(86,879)	25	(203,493)
Increase/(decrease) in cash and cash equivalents	(105,175)	209,055	(90,367)
Cash & Cash equivalents at the beginning of period	567,616	657,983	657,983
Cash & Cash equivalents at the end of the period	**462,441**	**867,038**	**567,616**

Significant Accounting Policies

This interim financial report has been prepared on a historical cost basis, except for the measurement at fair value of trading investment securities, investment properties and other financial assets not held in a business model whose objective is to hold assets to collect cash flows, or whose contractual term does not give rise solely to payments of principal and interest. The consolidated financial statements of the Bank and its Subsidiaries have been prepared in accordance with IFRS. The accounting policies applied in determining the consolidated IFRS results in this report are the same as those previously applied and disclosed in the Bank's published consolidated financial statements for the year ended 31 December 2017.

Bank and its Subsidiaries: The consolidated financial statements comprise the statements of ANSA Merchant Bank Limited (the Bank/Parent) and its subsidiaries (including special purpose entities that the Bank consolidates in accordance with IFRS 10 'Consolidated Financial Statements'). All intercompany balances and transactions have been eliminated. Subsidiaries are fully consolidated from the date on which control is transferred to the Parent. Control is achieved where the Parent has (i) the power to govern the financial and operational policies of an investee, (ii) exposure or rights to variable returns from its involvement and (iii) the ability to use its power over the investee to affect the amount of the Parent's returns. Subsidiaries are de-consolidated from the date that any one of the three preceding criteria for control no longer exists.

The Group implemented Phase II – Impairment of IFRS 9, 'Financial Instruments' and adopted IFRS 15, 'Revenue from Contracts with Customers' effective 1 January 2018. Phase III – Hedge Accounting of IFRS 9 was not applicable to the Group. Retrospective application of these standards was not required, therefore the resulting adjustments were made to retained earnings as at 1 January 2018. The adjustment required up to 31 March 2018 was made through the Consolidated Statement of Income however this amount was not material.

ANSA MERCHANT BANK LIMITED

40 — 40TH ANNIVERSARY

A public Company registered on the Trinidad & Tobago Stock Exchange

Directors: A. Norman Sabga (Chairman), Gregory N. Hill (Managing Director), Ray A. Sumairsingh (Deputy Chairman), Anton Gopaulsingh, Timothy Hamel-Smith, Larry Howai, Jeremy Matouk, Nicholas W.S. Owen, Ian E. Welch, - **all c/o the following address:**

Address: 11, Maraval Road, Port-of-Spain

Phone: (868) 623-8672, Fax: (868) 624-8763

Branch Offices: 25 Royal Road, San Fernando (868) 657-1452, Fax: (868) 653-8112
Grand Bazaar Mall, Valsayn (868) 645-1903, Fax: (868) 663-4348

Bankers: Republic Bank Limited, Citibank (Trinidad & Tobago) Limited

ANSA McAL GROUP OF COMPANIES

Together, we are Family