

## UNAUDITED RESULTS FOR THE SIX MONTHS ENDED 30 JUNE, 2019



### CHAIRMAN'S STATEMENT

We continue to progress well in our restructuring of the business from a traditional media house to a multi-media house. Revenues for the quarter ending June 30, 2019 have improved quarter-over-quarter by 8% or \$2 million ahead of first quarter revenues of \$25 million. Quarterly results also reflect early recovery from a first quarter loss before taxation of \$6.7 million down to a second quarter loss before taxation of \$3.9 million. Anticipating challenges to our revenues in 2019, we experienced a \$9 million decline in year-to-date top line revenues from \$60.9 million in the prior year to \$52 million in 2019. A year-to-date loss before taxation of \$10.6 million (\$5 million loss - 2018) was incurred. Management remains focused on driving efficiencies and continually reducing controllable expenses. I am pleased to note that notwithstanding these results, balance sheet metrics remain healthy. We still maintain strong capital levels.

We have reconfigured our commercial approach this year to maximize opportunities in the market. Our bundled services offer our clients the right mix

of platforms, incorporating all aspects of both traditional and digital media. We offer more connections than any other Media house through our diverse brand portfolio of seven radio frequencies, publisher of the Trinidad Guardian and Sunday Guardian, fifteen digital billboards, a leading TV station and a growing digital portfolio. Digital successes to date include wider reach to our audiences through 1.2 million connections daily.

Audiences on all platforms are seeing deeper and more engaging content in both entertainment and current affairs. We are excited by the opportunities from our Integrated Newsroom which has enabled greater collaboration and multi-media journalism through optimizing cross media synergies between TV and Print reporters. In Print, we have invested in outsourcing international expertise this past year to strengthen our editorial capability and filled talent gaps in investigative reporting. According to latest independent newspaper survey results, the Guardian newspaper has achieved highest readership in

Trinidad and Tobago. As well, the Guardian is the fastest growing newspaper with a 37% increase in circulation.

I noted in my 2018 year-end statement to shareholders that dividend payments will resume once the Company returns to profitability. Given the loss position, a 2019 interim dividend payment will not be recommended by the Board in respect of the six months ended 30 June 2019. The Board remains committed to creating value for shareholders and remain confident that by executing our strategy, delivering efficiencies, and investing carefully, we will get Guardian Media Limited back to profitability and paying dividends. We again wish to thank our shareholders, customers and employees for their loyalty and continuing support during the first six months of 2019.

*M. Clarke*  
Peter Clarke  
Chairman

| SUMMARY CONSOLIDATED STATEMENT OF INCOME | \$'000 Unaudited Qtr Ended 30-Jun-19 | \$'000 Unaudited Qtr Ended 30-Jun-18 | \$'000 Unaudited 6 Months Ended 30-Jun-19 | \$'000 Unaudited 6 Months Ended 30-Jun-18 | \$'000 Audited Year Ended 31-Dec-18 |
|------------------------------------------|--------------------------------------|--------------------------------------|-------------------------------------------|-------------------------------------------|-------------------------------------|
| Third party revenue                      | 26,975                               | 31,976                               | 52,023                                    | 60,973                                    | 128,256                             |
| Income/(loss) from operating activities  | (3,718)                              | (2,273)                              | (10,274)                                  | (4,668)                                   | (347)                               |
| Finance costs                            | (133)                                | (164)                                | (301)                                     | (335)                                     | (615)                               |
| Income/(loss) before taxation            | (3,851)                              | (2,437)                              | (10,575)                                  | (5,003)                                   | (962)                               |
| Taxation                                 | 260                                  | (216)                                | 1,631                                     | 338                                       | (1,356)                             |
| Net income/(loss) for the period         | (3,591)                              | (2,653)                              | (8,944)                                   | (4,665)                                   | (2,318)                             |
| Basic earnings/(loss) per share          | (0.09)                               | (0.07)                               | (0.22)                                    | (0.12)                                    | (0.06)                              |
| Dividends paid per share                 |                                      |                                      |                                           |                                           |                                     |

| SUMMARY CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME | \$'000 Unaudited Qtr Ended 30-Jun-19 | \$'000 Unaudited Qtr Ended 30-Jun-18 | \$'000 Unaudited 6 Months Ended 30-Jun-19 | \$'000 Unaudited 6 Months Ended 30-Jun-18 | \$'000 Audited Year Ended 31-Dec-18 |
|--------------------------------------------------------|--------------------------------------|--------------------------------------|-------------------------------------------|-------------------------------------------|-------------------------------------|
| Net income/(loss) for the period                       | (3,591)                              | (2,653)                              | (8,944)                                   | (4,665)                                   | (2,318)                             |
| Other comprehensive income/(loss) net of taxation      | -                                    | (753)                                | (37)                                      | (734)                                     | (586)                               |
| Total comprehensive income/(loss) for the period       | (3,591)                              | (3,406)                              | (8,981)                                   | (5,399)                                   | (2,904)                             |

| SUMMARY CONSOLIDATED STATEMENT OF FINANCIAL POSITION | \$'000 Unaudited Balance as at 30-Jun-19 | \$'000 Unaudited Balance as at 30-Jun-18 | \$'000 Audited Balance as at 31-Dec-18 |
|------------------------------------------------------|------------------------------------------|------------------------------------------|----------------------------------------|
| <b>ASSETS</b>                                        |                                          |                                          |                                        |
| Fixed assets                                         | 95,559                                   | 103,551                                  | 98,996                                 |
| Other long term assets                               | 120,261                                  | 132,607                                  | 119,296                                |
|                                                      | 215,820                                  | 236,158                                  | 218,292                                |
| Current assets                                       | 94,598                                   | 89,098                                   | 109,282                                |
| Total Assets                                         | 310,418                                  | 325,256                                  | 327,574                                |
| <b>EQUITY AND LIABILITIES</b>                        |                                          |                                          |                                        |
| Stated capital                                       | 27,288                                   | 27,288                                   | 27,288                                 |
| Reserves                                             | 214,218                                  | 224,818                                  | 223,336                                |
| Total equity                                         | 241,506                                  | 252,106                                  | 250,624                                |
| Non-current liabilities                              | 49,448                                   | 48,996                                   | 50,683                                 |
| Current liabilities                                  | 19,464                                   | 24,154                                   | 26,267                                 |
| Total Equity and Liabilities                         | 310,418                                  | 325,256                                  | 327,574                                |

*M. Clarke*  
Peter Clarke  
Chairman

*A. Sabga*  
Alain Nicholas Sabga  
Managing Director

### SUMMARY CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

|                                               | \$'000 Stated Capital | \$'000 Treasury Shares | \$'000 Other Reserves | \$'000 Retained Earnings | \$'000 Total |
|-----------------------------------------------|-----------------------|------------------------|-----------------------|--------------------------|--------------|
| <b>Balance at 1 January, 2019</b>             | 27,288                | (1,554)                | 270                   | 224,620                  | 250,624      |
| Net loss for the period                       | -                     | -                      | -                     | (8,944)                  | (8,944)      |
| Other comprehensive loss                      | -                     | -                      | (37)                  | -                        | (37)         |
| Transfers and other movements                 | -                     | (79)                   | -                     | -                        | (79)         |
| Dividends                                     | -                     | -                      | -                     | (58)                     | (58)         |
| <b>Balance at 30 June, 2019 (Unaudited)</b>   | 27,288                | (1,633)                | 233                   | 215,618                  | 241,506      |
| <b>Balance at 1 January, 2018</b>             | 27,288                | (1,460)                | 776                   | 251,514                  | 278,118      |
| Impact of implementation of IFRS 9            | -                     | -                      | -                     | (488)                    | (488)        |
| <b>Balance at 1 January, 2018 (Restated)</b>  | 27,288                | (1,460)                | 776                   | 251,026                  | 277,630      |
| Net income for the year                       | -                     | -                      | -                     | (2,318)                  | (2,318)      |
| Other comprehensive income/(loss)             | -                     | -                      | (506)                 | (80)                     | (586)        |
| Transfers and other movements                 | -                     | (94)                   | -                     | 49                       | (45)         |
| Dividends                                     | -                     | -                      | -                     | (24,057)                 | (24,057)     |
| <b>Balance at 31 December, 2018 (Audited)</b> | 27,288                | (1,554)                | 270                   | 224,620                  | 250,624      |

### SUMMARY CONSOLIDATED STATEMENT OF CASH FLOWS

|                                                                      | \$'000 Unaudited 6 Months Ended 30-Jun-19 | \$'000 Unaudited 6 Months Ended 30-Jun-18 | \$'000 Audited Year Ended 31-Dec-18 |
|----------------------------------------------------------------------|-------------------------------------------|-------------------------------------------|-------------------------------------|
| <b>Cash flows from operating activities</b>                          |                                           |                                           |                                     |
| Loss before taxation                                                 | (10,575)                                  | (5,003)                                   | (962)                               |
| Adjustment for items not affecting working capital                   | 5,974                                     | 6,022                                     | 13,278                              |
| Operating income before working capital changes                      | (4,601)                                   | 1,019                                     | 12,316                              |
| Net change in working capital                                        | 2,028                                     | (1,168)                                   | (6,167)                             |
| Cash (used in)/generated from operations                             | (2,573)                                   | (149)                                     | 6,149                               |
| Net interest received                                                | 334                                       | 139                                       | 1,007                               |
| Taxation paid                                                        | (564)                                     | (497)                                     | (1,246)                             |
| Net cash (used in)/ generated from operating activities              | (2,803)                                   | (507)                                     | 5,910                               |
| Net cash used in investing activities                                | (2,125)                                   | (2,918)                                   | (5,375)                             |
| Net cash used in financing activities                                | (58)                                      | (20,000)                                  | (24,512)                            |
| <b>Net decrease in cash and cash equivalents</b>                     | (4,986)                                   | (23,425)                                  | (23,977)                            |
| <b>Cash and cash equivalents at the beginning of the period/year</b> | 47,577                                    | 71,554                                    | 71,554                              |
| <b>Cash and cash equivalents at the end of the period/year</b>       | 42,591                                    | 48,129                                    | 47,577                              |

### NOTES TO THE SUMMARY CONSOLIDATED FINANCIAL STATEMENTS FOR THE SIX MONTHS ENDED 30 JUNE, 2019

The accompanying notes form an integral part of these summary consolidated financial statements.

#### Note 1. Basis of preparation:

The summary consolidated financial statements are prepared in accordance with criteria developed by management. Under management's established criteria, management discloses the summary consolidated statement of financial position, summary consolidated statement of income, summary consolidated statement of comprehensive income, summary consolidated statement of changes in equity and summary consolidated statement of cash flows.

#### Note 2. Significant accounting policies:

These summary consolidated financial statements have been prepared in accordance with the accounting policies set out in "Note 2" of the 31 December 2018 audited consolidated financial statements consistently applied from period to period.

The Group has adopted all the new and revised accounting standards and interpretations that are mandatory for annual accounting periods on or after 1 January 2019 and which are relevant to the Group's operations.

#### Note 3. Stated Currency:

Rounded to the nearest thousand Trinidad & Tobago Dollars.

#### Note 4. Segment information:

The Group's segments are organised and managed separately according to the nature of these services provided by each segment. The reportable segments are the Print and Multi-Media segments.

The Print segment is mainly involved in newspaper circulation and other printing services for other publishers. The Multi-Media segment provides broadcasting services through its seven (7) radio stations as well as the live television station.

|                               | Print Segment            |         |                    | Multi-media Segment      |         |                    | Total                    |         |                    |
|-------------------------------|--------------------------|---------|--------------------|--------------------------|---------|--------------------|--------------------------|---------|--------------------|
|                               | Unaudited 6 Months Ended |         | Audited Year Ended | Unaudited 6 Months Ended |         | Audited Year Ended | Unaudited 6 Months Ended |         | Audited Year Ended |
|                               | 2019                     | 2018    | 2018               | 2019                     | 2018    | 2018               | 2019                     | 2018    | 2018               |
| Revenue                       | 25,279                   | 27,934  | 58,123             | 26,744                   | 33,039  | 70,133             | 52,023                   | 60,973  | 128,256            |
| Income/(loss) before taxation | (6,868)                  | 1,001   | (2,509)            | (3,707)                  | (6,004) | 1,547              | (10,575)                 | (5,003) | (962)              |
| Assets                        | 184,115                  | 178,644 | 169,977            | 126,303                  | 146,612 | 157,597            | 310,418                  | 325,256 | 327,574            |
| Liabilities                   | 33,457                   | 36,575  | 34,628             | 35,455                   | 36,575  | 42,322             | 68,912                   | 73,150  | 76,950             |
| Depreciation and amortisation | 3,751                    | 3,174   | 6,564              | 2,768                    | 3,328   | 8,421              | 6,519                    | 6,502   | 14,985             |
| Capital expenditure           | 1,484                    | 128     | 2,030              | 946                      | 2,790   | 3,561              | 2,430                    | 2,918   | 5,591              |