



ANGOSTURA HOLDINGS LIMITED
SUMMARY CONSOLIDATED FINANCIAL STATEMENTS
For the nine months ended September 30, 2022
(Expressed in Trinidad and Tobago dollars)

For the nine-month period ended September 30, 2022, the Group reported Profit before Tax of \$125.3M, a marginal growth of 1.7% or \$2.1M over the prior comparative period. The Group reported revenue of \$711M, a Year over Year (YoY) growth of \$97.9M or 16%; however, the Gross Profit margin improved slightly from the prior nine-month period ended September 20, 2021, of 47% to 48%.

Over the nine-month period, revenue performance was primarily driven by growth in the local market (10.8%), North America (25.7%), and the Europe, Middle East, Asia and Africa segment (39.4%). International sales continue to benefit from increased demand for our branded products as global markets recover and recorded collective growth rate of 23.4% over the prior period. At the same time, notwithstanding the decline in the Gross Profit margin over the previous financial quarter, (July 2022 – September 2022), manufacturing efficiencies were realized.

The profitability of this period was impacted by an increase in expected credit loss due to aged receivables primarily from local customers. This resulted in an \$8M provision when compared to the write-back in the prior comparative period of \$4M resulting in an unfavourable year on year variance of \$12M. We recognise this situation is a result of the economic challenges facing customers who were impacted by the COVID-19 pandemic.

Lastly, the increase in selling and marketing expenses, up \$37M from the prior period, is consistent with our strategy to invest in international markets and its concomitant need to increase those expenses to capture more market share. This is a necessary component of our foreign growth as we continue to build brand awareness and drive consumption in key markets globally. In the prior comparative period, there was considerably less local marketing spend as health regulations remained until the fourth quarter of the fiscal period.

As we look forward to the seasonal build-up in revenues in the final quarter of the financial year arising from the celebration of the year's end and Carnival, we are confident that our financial results will continue to show improvement over the previous financial year.

Mr. Terrence Bharath
Chairman
November 1, 2022

Summary consolidated statement of financial position

	Unaudited		Audited
	September 30, 2022	September 30, 2021	December 31, 2021
	\$000	\$000	\$000
Assets			
Non-current assets			
Property, plant and equipment	377,443	350,214	355,088
Investments	3,187	3,187	3,162
Deferred tax asset	19,913	19,134	13,186
Retirement benefit asset	73,546	49,558	70,712
	474,089	422,093	442,148
Current assets			
Inventories	441,402	301,572	322,000
Trade and other receivables	125,245	131,262	168,029
Taxation recoverable	34,090	25,483	19,179
Investments	497,592	568,565	481,564
Cash and cash equivalents	104,892	75,312	144,063
	1,203,221	1,102,194	1,134,835
Total assets	1,677,310	1,524,287	1,576,983
Equity and liabilities			
Equity			
Share capital	118,558	118,558	118,558
Reserves	100,275	99,444	100,275
Retained earnings	1,131,432	1,053,073	1,115,881
Total equity	1,350,265	1,271,075	1,334,714
Liabilities			
Non-current liabilities			
Post-employment benefit obligation	25,698	26,689	25,072
Deferred tax liability	66,557	59,062	66,921
Lease liabilities	16,584	7,347	10,334
	108,839	93,098	102,327
Current liabilities			
Trade and other payables	156,800	127,757	130,103
Taxation payable	14,881	6,427	5,670
Bank overdraft	1,575	21,290	-
Borrowings	40,000	-	-
Lease liabilities	4,950	4,640	4,169
	218,206	160,114	139,942
Total liabilities	327,045	253,212	242,269
Total equity and liabilities	1,677,310	1,524,287	1,576,983

Summary consolidated statement of profit or loss and other comprehensive income

	Unaudited 9 months ended	
	September 30, 2022	September 30, 2021
	\$000	\$000
Revenue	711,013	613,119
Cost of goods sold	(369,727)	(322,026)
Gross profit	341,286	291,093
Selling and marketing expenses	(147,309)	(109,865)
Administrative expenses	(73,401)	(71,632)
Expected credit (loss)/writeback	(8,076)	4,010
Other expenses	(1,157)	(1,852)
Results from operating activities	111,343	111,754
Finance costs	(947)	(704)
Finance income	14,928	12,140
Profit before tax	125,324	123,190
Taxation expense	(35,678)	(30,883)
Profit for the period	89,646	92,307
Other comprehensive income		
Other comprehensive (loss)/profit - net of tax	-	-
Total comprehensive income for the period	89,646	92,307
Profit for the period attributable to:		
Owners of the Group	89,646	92,307
Total comprehensive income attributable to:		
Owners of the Group	89,646	92,307
Dividends paid per share	\$ 0.36	\$ 0.30
Earnings per share – Basic	\$ 0.44	\$ 0.45

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Summary consolidated statement of changes in equity								
	September 30, 2022				September 30, 2021			
	Share capital	Reserves	Retained earnings	Total equity	Share capital	Reserves	Retained earnings	Total equity
	\$000	\$000	\$000	\$000	\$000	\$000	\$000	\$000
Balance at January 01	118,558	100,275	1,115,881	1,334,714	118,558	99,444	1,022,649	1,240,651
Profit for the period	-	-	89,646	89,646	-	-	92,307	92,307
Other comprehensive (loss)/ profit	-	-	-	-	-	-	-	-
Total comprehensive income for the year	-	-	89,646	89,646	-	-	92,307	92,307
Transactions with owners in their capacity as owners								
Dividends to equity holders	-	-	(74,095)	(74,095)	-	-	(61,883)	(61,883)
Balance at September 30	118,558	100,275	1,131,432	1,350,265	118,558	99,444	1,053,073	1,271,075

Notes to the unaudited summary consolidated financial statements

1) General information

Angostura Holdings Limited (referred to as the "company or AHL") is a limited liability company incorporated and domiciled in the Republic of Trinidad and Tobago. Angostura Holdings Limited and its Subsidiaries are together referred to as the "Group" and individually as the "Group Companies". The address of the company's registered office is Corner Eastern Main Road and Trinity Avenue, Laventille, Trinidad and Tobago. The Group has its primary listing on the Trinidad and Tobago Stock Exchange. It is a holding company whose subsidiaries are engaged in the manufacture and sale of rum, Angostura® aromatic bitters and other spirits, and the bottling of alcohol and other beverages on a contract basis. These summary consolidated financial statements relate to the Group. The full version of the Group's consolidated financial statements can be located at the company's registered office.

2) Basis of Preparation

The summary consolidated financial statements comprise the summary consolidated statement of financial position, the summary consolidated statement of profit or loss and other comprehensive income, the summary consolidated statement of changes in equity and the summary consolidated statement of cashflows derived from the full set of consolidated financial statements which were prepared in accordance with International Financial Reporting Standards for the period ended September 30, 2022.

Summary consolidated statement of cashflows

	Unaudited	
	September 30, 2022	September 30, 2021
	\$000	\$000
Profit before tax	125,324	123,190
Adjustments for items not affecting working capital	7,685	14,424
Operating profit before working capital changes	133,009	137,614
Net working capital changes	(51,017)	56,895
Cash generated from operations	81,992	194,509
Other operating cashflows	(58,265)	(51,025)
Net cash generated from operating activities	23,727	143,484
Net cash used in investing activities	(26,430)	(80,944)
Net cash used in financing activities	(37,937)	(64,692)
Net decrease in cash and cash equivalents	(40,640)	(2,152)
Cash and cash equivalents at beginning of period	144,063	56,799
Effect of movement in exchange rate on cash held	(106)	(625)
Cash and cash equivalents at end of period	103,317	54,022
Represented by:		
Cash and bank	104,892	75,312
Bank overdraft	(1,575)	(21,290)
	103,317	54,022

Director

Director

