

# PRESTIGE HOLDINGS LTD.

A Restaurant Management Company

## CHAIRMAN'S REPORT TO SHAREHOLDERS

### CONSOLIDATED UNAUDITED FINANCIAL PERFORMANCE

I am pleased to report that Prestige Holdings enjoyed a strong performance for the First Quarter of fiscal 2024. Group sales increased by 10% to \$341 million from \$309 million in the prior year, which resulted in a Profit Before Tax of \$15.3 million compared to a profit of \$11.6 million for the same period in 2023, a 32% increase. Profit After Tax, attributable to shareholders, increased by 25% from \$7.8 million to \$9.8 million. Cash flow from operations was \$26.9 million and we ended the quarter with \$100 million in cash having reduced total borrowings by \$5.8 million. During the period we remodelled 2 restaurants and ended the period with 134 restaurants.

All brands posted solid performances during the quarter, with our Subway and Pizza Hut results driven by improved operations, efficiencies and strong demand for our innovative menu items and value offerings. Top line sales were impacted by the opening of five new Starbucks restaurants at Brentwood, Aranguez, O'Meara, St. Augustine and Amazonia Mall, Guyana, when compared to the First Quarter of 2023.

I am extremely pleased to report that KFC recently achieved a significant milestone of serving 150,000 Harvest Meals. The Harvest Meal Programme, which has been active for two years, is designed to provide unsold KFC food to participating NGOs in Trinidad and Tobago. This unsold food is carefully packaged and transported, following accepted global food safety protocols, and is then repurposed into delicious meals and served to the less fortunate. We are very happy to have the opportunity to positively impact the communities in which we operate by partnering with NGOs to provide meals to those in need.

As mentioned in my previous report, significant investment is planned in this financial year for new store development, including Guyana, as well as the remodelling of existing assets in Trinidad and Tobago. We expect these developments, as well as our continued brand initiatives, to continue to deliver positive results.

Christian E. Mouttet  
Chairman  
8 April 2024

## CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

	Three (3) Months to 29 February 2024 (UNAUDITED) \$ '000	Three (3) Months to 28 February 2023 (UNAUDITED) \$ '000	Year to 30 November 2023 (AUDITED) \$ '000
<b>Profit for the period</b>	9,808	7,827	55,936
<b>Other comprehensive income</b>			
Items that may be subsequently reclassified to profit or loss	--	--	--
Gain on land revaluation	--	--	10,655
Currency translation differences	(11)	6	15
<b>Total comprehensive income for the period</b>	9,797	7,833	66,606
<b>Attributable To:</b>			
Owners of the parent company	9,871	7,833	66,682
Non-controlling interests	(74)	--	(76)

## CONSOLIDATED INCOME STATEMENT

		Three (3) Months to 29 February 2024 (UNAUDITED) \$ '000	Three (3) Months to 29 February 2024 (UNAUDITED) \$ '000	Three (3) Months to 28 February 2023 (UNAUDITED) \$ '000	Year to 30 November 2023 (AUDITED) \$ '000
<b>Revenue</b>	10%	341,466	309,499	1,329,212	
<b>Cost of sales</b>		(225,746)	(213,898)	(893,214)	
<b>Gross profit</b>	21%	115,720	95,601	435,998	
Other operating expenses		(59,334)	(55,625)	(229,457)	
Administrative expenses		(36,893)	(24,083)	(105,679)	
Other income		450	257	922	
<b>Operating profit</b>	23%	19,943	16,149	101,748	
Finance costs		(4,619)	(4,564)	(18,216)	
<b>Profit before income tax</b>	32%	15,324	11,585	83,568	
Income tax		(5,516)	(3,759)	(27,632)	
<b>Profit after Tax for the period</b>		9,808	7,827	55,936	
<b>Profit/(loss) attributable to:</b>					
Owners of the parent company		9,882	7,827	56,012	
Non Controlling Interest		(74)	-	(76)	
<b>Basic earnings per share (exclusive of treasury shares)</b>		16.0 cents	12.8 cents	91.4 cents	
<b>Diluted earnings per share</b>		15.7 cents	12.5 cents	89.6 cents	

Director

Director

### Notes:

- The Consolidated Financial Statements include the activities of Prestige Holdings Limited, the Parent Company (KFC, Pizza Hut, Subway and Starbucks), Weekenders Trinidad Limited (TGI Fridays Trinidad), Prestige Restaurants Jamaica Limited (TGI Fridays Jamaica) and PHL Guyana Inc. (Starbucks Guyana).
- The principal accounting policies applied in the preparation of these summary financial statements are consistent with those disclosed in the audited financial statements as at and for the year ended November 30, 2023, and have been consistently applied to all periods presented, unless otherwise stated.

## CONSOLIDATED CASHFLOW STATEMENT

	29 February 2024 (UNAUDITED) \$ '000	28 February 2023 (UNAUDITED) \$ '000	30 November 2023 (AUDITED) \$ '000
<b>Cash flow from operating activities</b>			
Cash generated from operations	26,891	20,200	181,718
Interest paid	(4,497)	(4,564)	(18,216)
Income tax paid	(6,823)	(4,957)	(26,299)
<b>Net cash generated from operating activities</b>	15,571	10,680	137,203
Net cash used in investing activities	(32,850)	(8,924)	(57,438)
Net cash used in financing activities	3,369	(13,485)	(60,984)
<b>Net increase/(decrease) in cash and cash equivalents</b>	(13,910)	(11,730)	18,781
Cash and cash equivalents at the beginning of the period	113,977	95,196	95,196
Cash and cash equivalents at the end of the period	100,067	83,466	113,977

## CONSOLIDATED BALANCE SHEET

	29 February 2024 (UNAUDITED) \$ '000	28 February 2023 (UNAUDITED) \$ '000	30 November 2023 (AUDITED) \$ '000
<b>ASSETS</b>			
Property, plant and equipment	311,995	260,318	289,425
Right-of-use assets	253,377	267,365	270,937
Intangible assets	51,275	58,488	58,677
Other non current assets	18,825	11,238	11,784
Current assets	230,070	193,052	271,538
<b>Total assets</b>	865,542	790,461	902,361
<b>EQUITY AND LIABILITIES</b>			
Share capital	23,759	23,759	23,759
Other reserves	37,074	26,423	37,085
Retained earnings	291,166	254,702	281,358
Treasury shares	(9,587)	(9,665)	(9,587)
<b>Total equity</b>	342,412	295,219	332,615
Non-current liabilities - lease liabilities	243,260	253,879	260,463
Other non current liabilities	40,843	30,385	37,588
Current liabilities - lease liabilities	32,024	31,415	32,017
Other current liabilities	207,003	179,564	239,678
<b>Total liabilities</b>	523,130	495,242	569,746
<b>Total equity and liabilities</b>	865,542	790,461	902,361

## CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

	Share Capital \$ '000	Other Reserves \$ '000	Retained Earnings \$ '000	Total \$ '000	Treasury Shares \$ '000	Total Equity \$ '000
<b>UNAUDITED</b>						
<b>Balance at 1 December 2022</b>	23,759	26,417	246,875	297,051	(9,665)	287,386
<b>Comprehensive income</b>						
Profit for the period	--	--	7,827	7,827	--	7,827
<b>Other comprehensive income</b>						
Currency translation differences	--	6	--	6	--	6
<b>Total comprehensive income for the period</b>	--	6	7,827	7,833	--	7,833
<b>Balance at 28 February 2023</b>	23,759	26,423	254,702	304,884	(9,665)	295,219
<b>UNAUDITED</b>						
<b>Balance at 1 December 2023</b>	23,759	37,085	281,358	342,202	(9,587)	332,615
<b>Comprehensive income</b>						
Profit for the period	--	--	9,808	9,808	--	9,808
<b>Other comprehensive income</b>						
Currency translation differences	--	(11)	--	(11)	--	(11)
<b>Total comprehensive income for the period</b>	--	(11)	9,808	9,797	--	9,797
<b>Balance at 29 February 2024</b>	23,759	37,074	291,166	351,999	(9,587)	342,412
<b>AUDITED</b>						
<b>Balance at 1 December 2022</b>	23,759	26,415	246,876	297,050	(9,665)	287,385
<b>Comprehensive income</b>						
Profit for the year	--	--	55,936	55,936	--	55,936
<b>Other comprehensive income</b>						
Gain on land revaluation	--	10,655	--	10,655	--	10,655
Currency translation differences	--	15	--	15	--	15
<b>Total comprehensive income for the year</b>	--	10,670	55,936	66,606	--	66,606
<b>Transactions with owners</b>						
Net dividends for 2023						
-Paid 35 cents per share	--	--	(21,454)	(21,454)	--	(21,454)
Sale of treasury shares	--	--	--	--	78	78
<b>Total transactions with owners</b>	--	--	(21,454)	(21,454)	78	(21,376)
<b>Balance at 30 November 2023</b>	23,759	37,085	281,358	342,202	(9,587)	332,615

