Scotiabank®

Media Release

First Quarter 2025

For further information, contact: Adrian Lezama, AGM Finance. Email: adrian.lezama@scotiabank.com

Scotiabank reports 1st quarter results

FIRST QUARTER HIGHLIGHTS

	THREE MONTHS ENDED 31 JANUARY 2025	THREE MONTHS ENDED 31 JANUARY 2024
Profit After Taxation	$167 million	$164 million
Dividends per share	70c	75c
Earnings per share	94.4c	93.2c
Return on Equity	14.5%	14.5%
Return on Assets	2.2%	2.2%

Scotiabank Trinidad and Tobago Limited (The Group) reported **Income After Taxation** of $167 million for the quarter ended 31 January 2025, an increase of $2 million or 1% compared to the performance for the 3 months ended 31 January 2024. **Return on Equity (ROE)** of 14.5% and a **Return on Assets (ROA)** of 2.2% were unchanged from the prior year. Based on these financial results, Scotiabank Trinidad and Tobago Limited is pleased to declare a dividend of 70 cents per share for the 1st quarter. **Earnings per Share (EPS)** increased to 94.4c with a solid **Dividend yield** of 4.98%, rewarding our shareholders for their continued trust in our organisation and strategy.

Gayle Pazos, the Managing Director of Scotiabank Trinidad and Tobago Limited, in commenting on the solid performance, remarked

"The Group has embarked on the 2025 financial year with a commendable performance, reflecting the robustness of our strategy in a highly competitive market. We continue to strategically optimize our balance sheet. Our balanced mix of assets has successfully generated an additional $48 million, a notable 13% increase in ***Interest Income*** *compared to the first quarter of 2024.* ***Loans to Customers*** *surpassed $20.9 billion, an impressive growth of $1.7 billion or 9% over the same period in 2024.*

We continue to be recognized by International Financial organizations and our Bank proudly earned another ***Bank of the Year*** *title from The Banker Magazine, following recognitions from Global Finance and Euromoney in 2024. This award highlights not only our robust financial performance, but also our innovative approach to banking and our focus on delivering exceptional value to our clients. Looking ahead for the rest of 2025, the outlook looks positive although there are challenges. Despite the projection for continued economic growth, potential challenges exist with heightened geopolitical tensions and a shift in global political dynamics. With our continued focus on leveraging our digital banking capabilities and growing our core operating segments, the Bank is well positioned for sustained growth and I am confident that we will continue to positively respond to the changing economic conditions that impact Trinidad and Tobago."*

"We continue to be recognized by International Financial organizations and our Bank proudly earned another Bank of the Year title..."

Scotiabank

Media Release

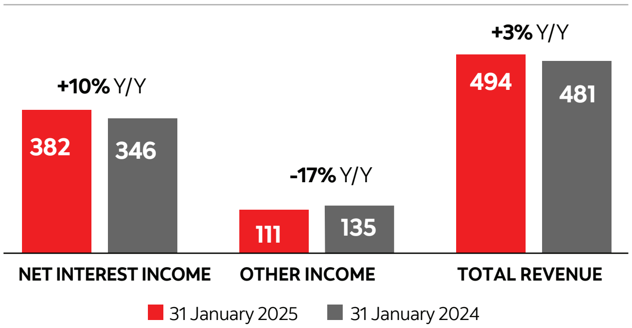
First Quarter 2025

GROUP FINANCIAL PERFORMANCE

Revenue

Total Revenue, comprising of Net Interest Income and Other Income, was $494 million for the period ended 31 January 2025, an increase of $13 million or 3% over the prior year. Net Interest Income for the period was $382 million, an increase of $36 million or 10% compared to the corresponding period last year. The main driver was interest from Loans to Customers, increasing by $29 million or 9% based on loan growth, with Customer Deposit Interest costs also increasing by $7 million over the comparable period last year. Investment Securities Interest increased by $20 million or 36%, as our team continued to manage liquidity while securing higher earning investment opportunities to generate additional interest income.
As of 31 January 2025, Other Income of $111 million decreased by $23 million primarily due to lower trading revenues, in line with industry challenges and prevailing market conditions. This was partially offset through increased Insurance and Wealth revenue streams.

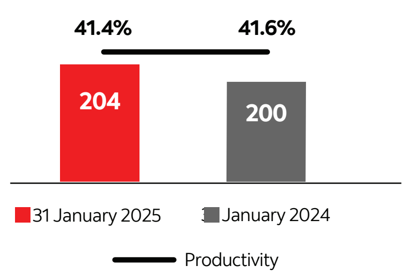
REVENUE (TT$Millions)



Non-Interest Expenses and Operating Efficiency

Non-Interest expenses for the period ended 31 January 2025 was $204 million, higher by $4 million or 2% when compared to the same period in 2024. This increase on our cost base reflects the impact of inflation combined with increased business activity levels, and the enhancement of our digital infrastructure in this ever-evolving environment. Managing operational efficiency remains a strategic priority, and our productivity ratio of 41.4% as at 31 January 2025 remains the lowest within the local banking sector.

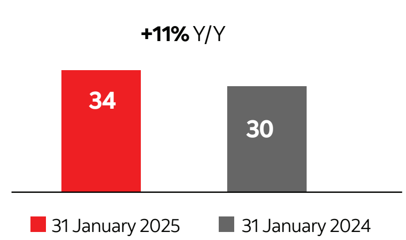
NON-INTEREST EXPENSES AND PRODUCTIVITY (TT$Millions)



Credit Quality

Net Impairment Losses on financial assets for the quarter ending 31 January 2025 were $34 million, an increase of $3 million or 11%, driven by higher provisions in line with economic projections. Despite this increase, the PCL ratio remained flat year on year, with our Credit Quality ratio remaining stable at 1.90% as at 31 January 2025. This exhibits our commitment to not only focus on our credit expansion, but also ensuring the credit quality of originations and onboarding of new customers.

NET IMPAIRMENT LOSSES ON FINANCIAL ASSETS (TT$Millions)



Scotiabank®

Media Release

First Quarter 2025

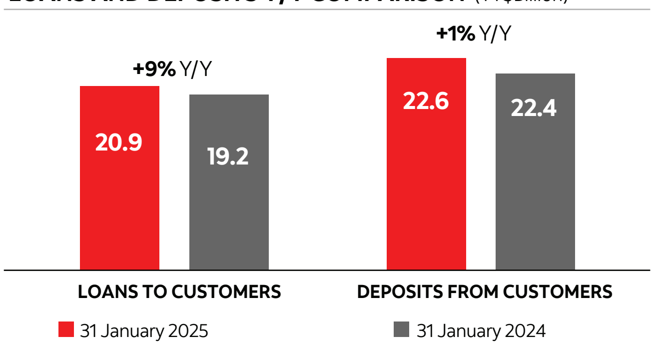
Balance Sheet

Total Assets were $31.2 billion as at 31 January 2025, an increase of $1.1 billion or 4% compared to the prior year. Loans to Customers, the Bank's largest interest earning asset, was $20.9 billion as at 31 January 2024, an increase of $1.7 billion or 9%.

Our Investment portfolio (Securities and Treasury Bills) stood at $6.5 billion as at 31 January 2025, an increase of $451 million or 7%. Our portfolio return has improved over prior year, as we continue to seek opportunities both locally and internationally, to optimize current market conditions and invest in higher earning assets.

Total Liabilities increased to $26.5 billion, $232 million or 1% over the same comparable period in 2024 with Deposits from Customers increasing by $932 million or 4%. Our Deposit portfolio has grown in both the retail and commercial segments and is key to providing stable funding for our credit expansion.

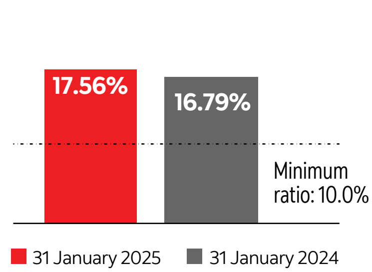
LOANS AND DEPOSITS Y/Y COMPARISON (TT$Billion)



Total Equity

Total Equity closed the period at $4.6 billion, an increase of $124 million or 3% when compared to the balance as at 31 January 2025. The Bank's capital adequacy ratio stood at 17.56% as at 31 January 2025 which continues to be significantly above the 10% minimum capital adequacy ratio under BASEL II regulations.

CAPITAL ADEQUACY

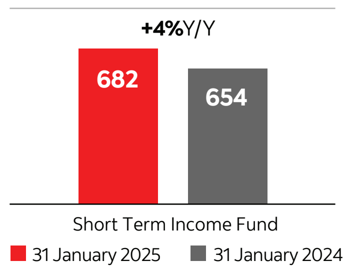


Wealth

Wealth management continues to be an important contributor to the growth of the Group, representing an alternative for placement of customers funds as we continue to deepen our relationships.

Mutual Funds Under Management increased by $28 million or 4% to close at $1.7 billion as at 31 January 2025 contributing to NIAT growth of 34% over the same period. This growth mainly originated from our Fixed Income and Short Term Income Funds, with customers preferring a suitable balance of risk and stable return as both Funds were ranked #1 in terms of returns in the local industry for 2024.

MUTUAL FUNDS UNDER MANAGEMENT (TT$Million)



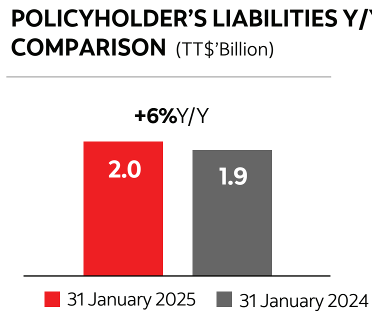
Insurance

Our Insurance subsidiary, Scotia Life, continues to be an integral part of the Group, contributing 16% of the overall Group NIAT. We continue to grow our customer portfolio, leveraging the Group's successful customer strategy in growing in priority markets, with Policyholder Liabilities growing by $104 million or 6%, driving Net Insurance Revenue growth by 4%.

Scotiabank

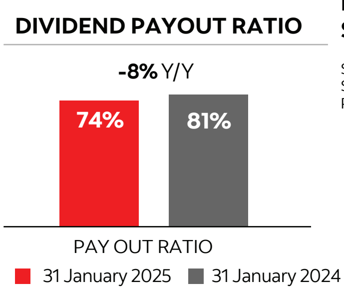
Media Release

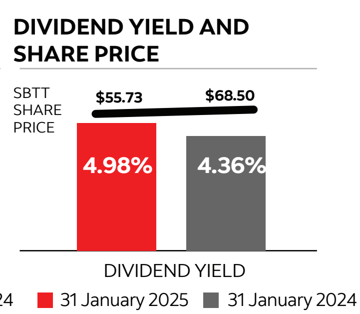
First Quarter 2025

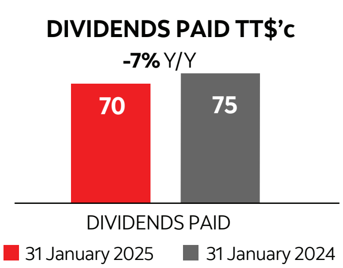


Dividends and Share Price

The Group continues to provide a healthy return to our shareholders. A dividend of 70c was declared for the 1st quarter, consistent with the last 3 quarters. This resulted in a payout ratio of 74% and an improved dividend yield of 4.98%, an increase of 63 bps.

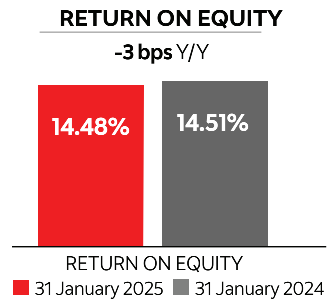


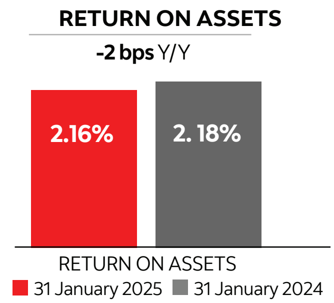




Return on Equity and Return on Assets

Return on Equity of 14.48% and Return on Assets of 2.16% remain in line with the average return over the last 5 years.





ENVIRONMENTAL, SOCIAL AND GOVERNANCE (ESG)

Environmental Action

2025 started off with the launch of our partnership with Habitat for Humanity to build social cohesion and climate resiliency in Tobago. This comprehensive project is designed to address climate change vulnerabilities and promote sustainable development in the communities of Charlotteville and Louis d'Or. The partnership spans a 2-year period, with a commitment of TT$4.7million from Scotiabank.

The Hon. Farley Augustine - Chief Secretary, Tobago House of Assembly and Richard Edoo - Vice President, Retail and Business Banking, Scotiabank at the sod turning for the community greenhouse in Louis d'Or in Tobago.

The project is focused on implementing climate-smart agriculture strategies and community empowerment training programs to address climate action and improve housing resilience to withstand climate-related disasters. Key activities include training in rainwater harvesting and implementing community greenhouses, disaster risk reduction and tourism enhancement; as well as the retrofitting of houses to be hazard resistant.

Social Impact
The Coalition Against Domestic Violence (CADV) received a $100,000 boost to its Psychosocial Services Programme. The Programme includes counselling by qualified professionals, for individuals and households

A student of Tranquillity Government Primary School explores an educational game donated by employees of Scotiabank.

affected by domestic violence. It also provides clinical therapy, legal consultations, case management and referrals, emergency care, and food and hygiene support.

As the Carnival season continues, through the Bank's partnership with SPIRIT Mas, a Children's Carnival Workshop was held with youth from our sponsored programmes with The Heroes Foundation and ARROW Foundation. They learnt about our country's rich culture through sessions on song writing, stilt walking and tiara making, to name a few.

In commemoration of the International Day of Education, Scotiabank employees provided learning materials to children at The Hope Centre and, through a partnership with The ARROW Foundation, students at Tranquillity Government and Piccadilly Government Primary Schools. Educational games, puzzles and other learning aids, aimed at supporting knowledge building were donated.

Governance and Leadership
Our leadership in the local banking industry was recognised, closing 2024 with the Bank of the Year title from The Banker - a Financial Times publication. This win follows similar recognitions - Best Bank 2024 titles, earned by the Bank throughout 2024 from Euromoney and Global Finance.

These awards are testament to the focus we put on integrity, transparency and accountability. These attributes are vital to our success. We seek out best practices, embed a robust risk culture and encourage the highest ethical standards and conduct.